## That was the year that was but this is the year that still could be!

Take advantage of our Legal Health Checks for you and your business

With the best intentions from the new year likely to be a distant memory we now have the start of a new tax year fast approaching along with a simple thing called Brexit.

This brings a little more scrutiny, financial focus and uncertainty when reflecting on the experiences of 2018/19 and with it, the opportunity to implement changes for a more successful and profitable 2019/20.

## So what was your biggest personal challenge in 2018-2019?

- Unexpected poor health for you or a loved one?
- An accident to you or a loved one?
- Unexpected strain on a personal relationship?

## What was your biggest business challenge in 2018-2019?

- Understanding and implementing GDPR?
- Unexpected cash flow challenges from increased debtor days or debtors or associated with the Brexit deal delays?
- Difficulties negotiating and renewing business leases?
- Challenges in identifying and negotiating purchase of suitable business premises?
- Larger clients or suppliers looking to drive harder terms?
- Concern about succession planning?
- The value of and demand for your business being less than you'd hoped for?

## How are you planning on making 2019-20 a more successful and less stressful vear?

At Bennett Griffin, we focus all of our energy and expertise on providing the best practical, pragmatic and profitable advice and support to our clients. We are committed to being "with you and your business" as your trusted, go-to professional advisor.

We have a **12 Point Business Checklist** that we'd be happy to run through with you during an initial call, at our expense, to explore how we could add value and help you enjoy success in 2019-2020. It covers issues such as business structure, terms and conditions, powers of attorneys and wills.

With our checklists drawn from experience and expertise, we can often help highlight key legal issues (that you may not know that you don't know and hadn't been advised about) that pose either a risk to you or your business or that would present you, your loved ones or your business with an opportunity to benefit from.

We would like to be with you and your business as you take a proactive step forward into the new tax year. We're only a call or email away so please call Nick Tompkin, our Commercial Associate Solicitor, 01903 229910 or email

nt@bennett-griffin.co.uk and Tania Clapham, Partner, Solicitor and Head of Private Client on 01903 706983 or email <a href="mailto:tac@bennett-griffin.co.uk">tac@bennett-griffin.co.uk</a> to explore how we can help you and your business.